

Sharon R. Scholar

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Summary

Business Scholar working toward a degree in Communication. Experience in sales, marketing, and advertising environments utilizing both creative and analytical skills. Ability to take initiative, manage time efficiently, and problem solve effectively. Strong communication and customer service skills in addition to being bilingual.

Education

Hanover College, Hanover, IN

Expected Graduation: May 2019

- Bachelor of Arts in Communication, Minor in Spanish
- Business Scholar
- GPA in Major: 3.9; Cumulative GPA: 3.8
- Dean's List, Fall 2015 – Present

Related Experience

Sales Representative, Pacers Sports and Entertainment

January 2017 – Present

- Achieved top seller in Hanover's Professional Selling class, selling nearly 100 tickets

Student Tutor, Hanover College Learning Center

August 2014 – April 2016

- Help students achieve a higher level of learning and improve their study habits
- Edit papers and critique speeches

Sales Associate, Nordstrom Incorporated

June – August 2014

- Achieved top 10 sales status for the entire store
- Utilized a customer focused, needs analysis, solution-oriented sales process
- Developed and maintained a database of customers that generated over \$14k in sales in a one-week period
- Continually achieved and exceeded weekly sales quota of 100%

Hostess, Arni's Restaurant

Summer 2012 – Spring 2013

- Enhanced the customer experience by leading a team of eight hostesses
- Trained four new hostesses

Campus Involvement and Leadership

Class Representative, Student Senate

Fall 2015 – Present

- Elected by student body two consecutive years
- Determine budgets for student organizations, review club constitutions, and organize and coordinate various activities on campus

Member, Hanover College Women's Soccer, Hanover, IN

August 2014 – Present

- Member of the starting squad for the Hanover College Women's Soccer team
- First Team All-Conference Player 2016 and Second Team All-Regional Player 2016